

2014 TRAIL-END POPCORN

SHOW AND SELL!



Show-N-Sell is a way to sell popcorn without having to walk or drive all over your neighborhood! You can set a table at one or more locations, with the locations' permission, and sell popcorn as people walk by. What is Show-n-Sell? Your unit can pre-order popcorn by August 18th and have it on hand to sell by September 5th. You can sell popcorn in front of a store, post office, community event, etc. This is an easy way to reach more customers and increase your unit sales!

Here are some easy steps:

NOTE: The Show-N-Sell Sale is supposed to be a supplement to your Take Order Sale. This gives your unit an opportunity to earn more money for your programs!

- 1. Find a location that has high foot traffic and is safe for the boys to participate.
- 2. Contact store or event organizer (Scout Shop) to gain permission and set up times and dates.
- 3. Set up schedule for boys with specific times of participation (4-6 boys at the most).
- 4. Set up posters of what your unit has been doing.
- 5. Make sure boys are in their uniforms.

Ordering

Order Wisely!

- Show-N-Sell Time Line -

Training: May 22, 6:30 PM @ Arnot Mall Orders Due to Scout Shop: August 18 Popcorn Pick UP Day: September 5 – TBD Money Due to Scout Shop: October 24

For Show-n-Sell, units can only order 30-50% of what they sold last year. Show-n-Sell does not take the place of the take order sale. This is a way to increase your sale. There will be no chocolate products for sale, due to melting. All money from the Show-n-Sell will be due on October 24, 2014. Whatever you order you must keep and pay for. No returns of any popcorn products. Left over product can be applied to your take order sale if need be.

How Do I Sign up For Show-N-Sell?

First you will need to attend the May 22nd Show-n-Sell Training at 6:30 p.m. located at the Arnot Mall Community Room. Next, you will need to sign the commitment form agreeing to sell popcorn using the Show-N-Sell method along with the Take Order Sale. We will explain everything about the sale to you at this meeting. If you wish to do a Show-n-Sell we will talk about how much popcorn you are allowed to order, and where your unit will be selling the product.

NOTE: Ordered popcorn is not returnable. You will need to incorporate any unsold popcorn into your take order sale before placing your order. You might even want to have a second Popcorn Chairperson to help out with the Show-N-Sell.

• Required: Please fill out the enclosed form and return it to the Scout Shop if you are planning on participating in the Show-N-Sell program this year.

Five Rivers Council

Boy Scouts of America

Once completed - please make a copy of this form for your records & Send the original to the Scout Shop at the Arnot Mall



SHOW-N-SELL COMMITMENT FORM

Unit #	District
Cubmaster	Kernel
Scoutmaster	Kernel
Crew	Kernel
Address	
Email	Phone
Yes, we wish to do the Show-N-Sell and Arnot Mall Community Room at 6:30 p.1	will be attending the May $22^{\rm rd}$ meeting at the n.
ः We will have Scouters in attend	ance.
☑ We agree to do the Show-N-Sell and the	Take Order Sale for Trails-End Popcorn.
Leader's Signature	Date
Unit Kernel's Signature	Date
Council / District Approval	 Date
	ell Sales Locations:
3	4